# **QUALIFICATIONS OF JOHN S. MILLER, MAI**

## **PROFESSIONAL EMPLOYMENT**

4/08 to the Present: **Member – J.S. Miller Appraisal Associates, LLC, Johnson City, NY** Full-service real estate appraisals and consulting firm providing services throughout the Northeast.

*3/03 to 4/08: Member – Hynes, Miller & Associates, Vestal, NY* Full-service real estate appraisals and consulting firm providing services throughout the Northeast.

8/93 to 3/03: Senior Appraisal Officer, Vice President – Commercial Real Estate - M&T Bank, Endicott, NY Appraisals, reviews, and consultation for commercial and residential properties throughout the southern tier of New York, central Pennsylvania, and the northern tier of Maryland. Oversaw the formation and operation of the Pennsylvania appraisal unit of M&T Bank.

4/92 to 8/93: **Real Estate Appraiser – United Appraisal Services of New York, Ltd., Vestal, NY** Appraisals of commercial and residential properties in the southern tier of New York.

*4/92 to 8/93: Real Estate Appraiser – Kanazawich Appraisal Co., Vestal, NY* Appraisals of residential and commercial properties in the southern tier of New York.

6/89 to 4/92: Cornerstone Management Group, Ltd., Binghamton, NY Commercial development, analysis, and leasing in the southern tier of New York.

#### **EDUCATION**

*9/88 to 6/90:* MBA University of Rochester; Simon School of Business Administration, Rochester, New York. *9/85 to 6/88:* BS Business Administration, SUNY Binghamton; School of Management, Binghamton, New York.

#### **PROFESSIONAL AFFILIATIONS & MEMBERSHIPS**

Appraisal Institute MAI Member #10874 Certified General Real Estate Appraiser, State of New York #46-10846 Certified General Real Estate Appraiser, State of Pennsylvania #GA-876-L

#### SPECIALIZED COURSES, SEMINARS AND EXAMS SUCCESSFULLY COMPLETED

#### Appraisal Institute Courses:

Online Eminent Domain and Condemnation - 2018 Online Data Verification Methods - 2018 Online Forecasting Revenue - 2017 Online Business Practices and Ethics - 2017 Online Small Hotel/Motel Valuation - 2015 Online Rates and Ratios: Making Sense of GIMs, OARs, and DCF - 2015 Online Introduction to Green Buildings: Principles & Concepts - 2015 Online Business Practices and Ethics - 2014 Online Subdivision Valuation - 2013 Online Advanced Internet Search Strategies - 2013 Online The Discounted Cash Flow Model - 2013 Online Rates and Ratios: Making sense of GIMs, OARs and DCF - 2010 Online Appraisal of Nursing Facilities - 2010 Online Data Verification Methods - 2010 Online Business Practices and Ethics - 2010 Online Eminent Domain and Condemnation - 2009 Online Small Hotel/Motel Valuation - 2009 Online Forecasting Revenue - 2009 Online Valuation of Detrimental Conditions in Real Estate - 2007 Condos, Co-ops and PUDs - 2007 Case Studies in the Valuation of Upstate N.Y. Real Estate - 2007 Feasibility Analysis, Market Value and Investment Timing: Introducing the Impact of Option Value - 2006 Online Appraising From Blueprints and Specifications - 2005 Online Appraising Convenience Stores - 2005 Appraisal Consulting: A Solutions Approach for Professionals - 2005 Analyzing Operating Expenses - 2005 Analyzing Distressed Real Estate - 2005 Small Hotel/Motel Valuation: Limited-Service Lodging - 2005

## **QUALIFICATIONS OF JOHN S. MILLER, MAI (CONTINUED)**

Appraisal Institute Courses (continued):

Business Practices & Ethics (Course 420) - Fishkill, NY - 2004 Land Valuation Assignments, Syracuse, NY - 2003 Real Estate Disclosure, Owego, NY - 2002 Standards of Professional Practice Part C, Fishkill, NY - 2002 Litigation Skills for Appraisers, Fishkill, NY - 2002 Subdivision Analysis, Fishkill, NY - 2001 Real Estate Fraud, Syracuse, NY - 2001 Internet Search Strategies, Chicago, IL - 2000 Online Appraisal of Nursing Facilities, Chicago, IL - 2000 Case Studies in Commercial Highest and Best Use, Verona, NY - 2000 Appraisal of Local Retail Properties, Albany, NY - 1999 Standards of Professional Practice, Part C, Buffalo, NY - 1999 Valuation of Detrimental Conditions in Real Estate, Amherst, NY - 1998 Standards of Professional Practice, Part C, Kingston, NY - 1998 New Industrial Valuation Seminar, Grand Island, NY - 1997 Environmental Risk and the Appraisal process, Buffalo, NY - 1996 Dynamics of Office Building Valuation Seminar, Syracuse, NY - 1995 Understanding Limited Appraisals, Syracuse, NY - 1995 Standards of Professional Practice, A, Rochester, NY - 1995 Non-Residential Demonstration Report Seminar, Syracuse, NY - 1994 Report Writing and Valuation Analysis, Syracuse, NY - 1994 Capitalization Theory and Techniques, B, Buffalo, NY - 1994 Case Studies in Real Estate Valuation, 2-1, Buffalo, NY - 1994

New York and Pennsylvania State Appraisal Certification Courses: National USPAP Update Equivalent Course, Online - 2018 Pennsylvania State Mandated Law for Appraisers, Online - 2017 National USPAP Update Equivalent Course, Online - 2016 Pennsylvania State Mandated Law for Appraisers, Online - 2015 National USPAP Update Equivalent Course, Online - 2014 Pennsylvania State Mandated Law for Appraisers, Online - 2013 National USPAP Update Equivalent Course, Online - 2012 National USPAP Update Equivalent Course, Online - 2011 Pennsylvania State Mandated Law for Appraisers, Online - 2011 PA State Mandated Course, Scranton, PA - 2009 PA State Mandated Course, Scranton, PA - 2007 National USPAP Update Equivalent Course, Online - 2007 National USPAP Update Equivalent, Scranton, PA - 2006 National USPAP Update Equivalent, Scranton, PA - 2005 Limited Appraisals and Scope of Work Decision, Scranton, PA - 2005 PA State Mandated Course, Scranton, PA - 2005 PA State Mandated Course, Scranton, PA - 2000 Uniform Standards of Professional Appraisal Practice, Scranton, PA - 1999 PA State Mandated Course, Scranton, PA - 1999 Uniform Standards of Professional Appraisal Practice, Scranton, PA - 1998 Real Estate Appraisal Principles, 110, Syracuse, NY - 1993 Basic Valuation Procedures, 120, Syracuse, NY - 1993 Capitalization Theory and Techniques, A, Syracuse, NY - 1993 Standards of Professional Practice, B, Rochester, NY - 1992 Foundations of Real Estate Appraisal, Syracuse, NY - 1992 Valuation Principles and Procedures, Syracuse, NY - 1992 Introduction to Income Property Valuation, Syracuse, NY - 1992 Applied Residential Property Valuation, Syracuse, NY - 1992 Ethics & Standards of Professional Practice, Syracuse, NY - 1992 Principles of Income Property Appraisal, Syracuse, NY - 1992 Applied Income Property Valuation, Syracuse, NY - 1992

## Additional Technical Training:

New York State Real Estate Salesperson Licensing Course, Syracuse, NY - 1992 New York State Real Estate Broker licensing Course, Syracuse, NY - 1992

## **EXPERT WITNESS**

Qualified as an expert witness in New York State Supreme Court

### **CROSS-SECTION OF APPRAISAL, CONSULTATION & REVIEW EXPERIENCE**

Adult care facilities Apartment complexes Apple orchards Automobile dealerships	Leased land Leasehold Improvements Manufacturing plants Marinas
Bank branches	Medical Office buildings
Bed & Breakfasts	Mini-storage facilities
Bowling centers	Mixed-use properties
Car washes	Mobile homes and parks
Campgrounds	Nursing home and adult care facilities
Churches	Office buildings and parks
Commercial and industrial land	Pipeline easements
Condominium complexes	Post offices and distribution facilities
Condominiums-medical, professional, retail	Proposed development projects
Convenience stores	Rent Studies
Country Inns	Residential acreage and subdivisions
Educational Facilities	Resorts – Ski and Golf
Egg/Poultry/Farms	Restaurants and fast food
Eminent domain	Retail buildings
Funeral homes	Section-8 housing
Gas/mineral rights valuations	Shopping centers and malls
Gas stations	Single family attached and detached homes
Golf courses	Stone Quarry Operations
Health and racquet clubs	Truck terminal and repair facilities
High tech manufacturing facilities	Warehouse/distribution facilities
Hospitals and clinics	Wineries/Vineyards
Income-producing parking lots	-

#### **CROSS-SECTION OF CLIENTS SERVED**

Clients include a variety of lending institutions, attorneys, governmental agencies, corporations, private individuals, real estate professionals, relocation companies and investors.

#### **GEOGRAPHIC AREAS OF EXPERIENCE**

#### New York:

Broome, Cortland, Delaware, Chenango, Chemung, Steuben, Essex, Livingston, Washington, Warren, Tioga, Seneca, Oneida, Dutchess, Orange, Rockland, Schuyler, Cayuga, Tompkins, Otsego, Schoharie, Yates, Ulster, Albany, Saratoga, Schenectady, Clinton, Alleghany, Sullivan, Steuben, Genesee, Monroe, Ontario, Orleans, Wayne, Madison, Onondaga, Oswego, Erie, Niagara, Columbia, Montgomery and Rensselaer Counties.

#### Pennsylvania:

Bradford, Susquehanna, Sullivan, Wyoming, Tioga, Lycoming, Luzerne, Lackawanna, Monroe, Wayne, Pike, and Potter Counties.

## John S. Miller, MAI

## E & O Insurance



DECLARATIONS

REAL ESTATE APPRAISERS ERRORS & OMISSIONS INSURANCE POLICY

301 E. Fourth Street, Cincinnati, OH 45202

#### THIS IS A CLAIMS MADE INSURANCE POLICY.

THIS POLICY APPLIES ONLY TO THOSE CLAIMS THAT ARE FIRST MADE AGAINST THE NAMED INSURED DURING THE POLICY PERIOD OR ANY EXTENDED REPORTING PERIOD. THE POLICY PROVIDES NO COVERAGE FOR CLAIMS ARISING OUT OF ACTS OR OMISSIONS IN THE PERFORMANCE OF APPRAISAL SERVICES WHICH TOOK PLACE PRIOR TO THE RETROACTIVE DATE.

COVERAGE UNDER THE POLICY CEASES UPON TERMINATION OF THE POLICY, EXCEPT FOR AUTOMATIC EXTENDED REPORTING PERIOD COVERAGE, UNLESS THE NAMED INSURED PURCHASES OPTIONAL EXTENDED REPORTING COVERAGE. THE POLICY PROVIDES FOR AUTOMATIC EXTENDED REPORTING PERIOD COVERAGE OF 60 DAYS, OPTIONAL EXTENDED REPORTING PERIOD COVERAGE OF 1, 2 OR 3 YEARS AND OTHER EXTENDED REPORTING PERIODS MAY BE AVAILABLE FOR AN UNLIMITED DURATION OF TIME AFTER THE TERMINATION OF THE POLICY. IF THERE IS NO UNLIMITED EXTENDED REPORTING PERIOD, POTENTIAL COVERAGE GAPS MAY ARISE AT THE EXPIRATION OF ANY APPLICABLE EXTENDED REPORTING PERIOD.

DURING THE FIRST SEVERAL YEARS OF THE CLAIMS MADE RELATIONSHIP, CLAIMS-MADE RATES ARE COMPARATIVELY LOWER THAN OCCURRENCE RATES AND THE NAMED INSURED MAY EXPECT SUBSTANTIAL ANNUAL PREMIUM INCREASES, INDEPENDENT OF THE OVERALL RATE LEVEL INCREASES, UNTIL THE CLAIMS-MADE RELATIONSHIP REACHES MATURITY.

Insurance is afforded by the company indicated below: (A capital stock corporation)

☑ Great American Insurance Company

Note: The Insurance Company selected above shall herein be referred to as the Company.

Policy Number: RAP4117096-17

Renewal of: RAP4117096-16

Program Administrator: Herbert H. Landy Insurance Agency Inc. 75 Second Ave Suite 410 Needham, MA 02494-2876

Item 1. Named Insured: John S. Miller

Item 2. Mailing Address: 365 Harry L Drive

City, State, Zip Code: Johnson City, NY 13790

Item 3. Policy Period: From <u>12/01/2017</u> To <u>12/01/2018</u> (Month, Day, Year) (Month, Day, Year) (Both dates at 12:01 a.m. Standard Time at the address of the Named Insured as stated in Item 2.)

Item 4. Limits of Liability (inclusive of Claim Expenses):

A. \$ \_\_\_\_\_\_ Limit of Liability – Each Claim

B. \$ \_\_\_\_\_\_ Limit of Liability – Policy Aggregate

D42101 NY (07/13)

Item 5. Deductible (Damages only):

A. \$\_\_\_\_\_Each Claim

Item 6. Annual Pren

Item 7. Retroactive Date (if applicable): 12/01/2009

Item 8. Optional Extended Reporting Period Premium:

- A. One (1) year Extended Reporting Period 100% of the annual premium
- B. Two (2) year Extended Reporting Period 135% of the annual premium
- C. Three (3) year Extended Reporting Period 150% of the annual premium

Item 9. Forms, Notices and Endorsements attached:

D42100 NY (07/13) IL7324 (08/12) D42402 (05/13)

Beday a Magrupow Authorized Representative

D42101 NY (07/13)

## John Miller's Pennsylvania & New York Licenses

2.1.3 YTX FOR OFFICE USE ONLY UNIQUE ID NUMBER State of New York Control 46000010846 Department of State No. 110839 DIVISION OF LICENSING SERVICES EFFECTIVE DATE PURSUANT TO THE PROVISIONS OF ARTICLE 6E OF THE EXECUTIVE LAW AS IT RELATES TO R. E. APPRAISERS. 09 29 18 **EXPIRATION DATE** MILLER JOHN S C/O JS MILLER APPRAISAL ASSOCI 09 28 20 365 HARRY L DRIVE STE 6A JOHNSON CITY, NY 13790 HAS BEEN DULY CERTIFIED TO TRANSACT BUSINESS AS A R. E. GENERAL APPRAISER ss Whereof, The Department of State has c I seal to be bereunto affixed ROSSANA ROSADO SECRETARY OF STATE DOS-1098 (Rev. 3/01) 111 MAX SA

